

ABOUT US

PrimCorp, LLC was founded in 2011 and is headquartered in Stafford, VA. We are a Small Business Administration 8(a) certified and Service-Disabled Veteran Owned Small Business (SDVOSB) (certified through the Department of Veterans Affairs) delivering mission-enabling management consulting services and solutions focused on providing Federal government agencies with actionable business solutions that yield sustainable results. As testament of our capabilities and maturity, PrimCorp has been appraised as operating at CMMI Level 3 for services and is ISO 9001:2015 certified. We are a solid consultancy firm focused purely on the requirements and goals of our clients. Our values are based on a simple set of principles:

- ✓ **Personnel** - Our personnel are our strength.
- ✓ **Honesty** - At the cornerstone of our company is honesty.
- ✓ **Reliability** - We meet or exceed each of our goals and promises; otherwise, we do not make them.
- ✓ **Quality** - Quality of service is inherent in everything we do.

SOLUTIONS HIGHLIGHTED

	<p>PROGRAM MANAGEMENT - We support all program phases from planning, initiating, managing, executing, and closeout, including:</p> <ul style="list-style-type: none"> ✓ Project leadership and facilitation ✓ Project forecasting and scheduling ✓ Project management ✓ Performance monitoring measurement ✓ Communications planning ✓ Policy development 		<p>LOGISTICS OPERATIONS - We provide expertise in all phases of logistics operations, including:</p> <ul style="list-style-type: none"> ✓ Development of support solutions ✓ Acquisition of materials ✓ Material, storage, warehousing and distribution ✓ Resource Management ✓ Maintenance and repair ✓ Disposal and reutilization
	<p>ACQUISITION MANAGEMENT - Our acquisition management support includes:</p> <ul style="list-style-type: none"> ✓ Market research ✓ Acquisition strategy development ✓ Requirements development ✓ Acquisition package development ✓ Cost/price estimates ✓ Quality assurance surveillance plans ✓ Synopsis development ✓ Solicitations development ✓ Price negotiation memoranda ✓ Source selection support ✓ Contract admin/support services ✓ Contract closeout assistance 		<p>TRAINING DEVELOPMENT - We offer full lifecycle training development services, including:</p> <ul style="list-style-type: none"> ✓ Training analysis ✓ Training plan development ✓ Program design ✓ Training material development ✓ Testing (piloting)/Implement training ✓ Training evaluation ✓ Documentation maintenance 101 ✓ Conducting CI process reviews ✓ DAU Certified Equivalent Provider (CEP) - COR 222
	<p>CONSTRUCTION MANAGEMENT - Our services include:</p> <ul style="list-style-type: none"> ✓ Estimating ✓ Value Analysis ✓ Best Value Subcontractor ✓ Constructability Review ✓ Materials Management ✓ Schedule Control ✓ Third Party Vendor Selection ✓ Project Coordination & Administration ✓ Construction Surveys & Site Visits ✓ Project Closeout 		<p>BUSINESS PROCESS REENGINEERING (BPR)- Our services include:</p> <ul style="list-style-type: none"> ✓ Facilitate sessions to identify critical business processes ✓ Development of "As-Is" model of selected processes ✓ Assessment of redesigned processes and alternatives ✓ Development of "To-Be" model of reengineered processes ✓ Development of implementation plan, performance measures ✓ Assessment of the plan to identify potential improvements
	<p>CHANGE MANAGEMENT AND FACILITATION - We provide a full set of change management and facilitation support services to the Federal government, including:</p> <ul style="list-style-type: none"> ✓ Change/improvement using ADKAR ✓ Facilitate sessions to aligned critical strategic initiatives ✓ Guide individual/organizational change ✓ Assessment of industry best processes and alternatives ✓ Development of implementation and change management strategies 		<p>AUTOMATED SOLUTIONS - Our solutions increase communications while facilitating effective and informed decision-making at all organizational levels, including:</p> <ul style="list-style-type: none"> ✓ Requirements validation ✓ Database planning and design ✓ Systems analysis and design ✓ Data/records management ✓ Configuration control ✓ Executive Dashboards (designed to manage reporting status)

CAGE Code: 6J6D8

UEI: MHCQPW82AAC3

FEDERAL CERTIFICATIONS

- SBA 8(a) Certified (Expires 2/15/2026)
- Service-Disabled Veteran Owned Small Business (Department of Veterans Affairs CVE Certified)

STATE CERTIFICATIONS

- Virginia DOT Disadvantaged Business Enterprise (DBE)
- Small Woman-Owned and Minority-Owned Business (SWaM)

 Virginia Values Veterans (V3) Certified

 ISO 9001:2015

NAICS CODES

- 236220 - Commercial & Institutional Building Construction
- 518210 - Data Processing, Hosting, & Related Services
- 541330 - Engineering Services
- 541519 - Other Computer Related Svcs
- 541611 - Admin Mgmt & General Mgmt Consulting Services
- 541614 - Process, Physical Distribution & Logistics Consulting Services
- 541618 - Other Management Svcs
- 541690 - Other Scientific & Technical Consulting Services
- 541990 - All Other Professional, Scientific & Technical Services
- 561110 - Office Administrative Services
- 561410 - Document Prep Services
- 561990 - All Other Support Services
- 611430 - Professional & Mgmt Development Training
- 611710 - Educational Support Services

PRIME CONTRACT VEHICLES

- OASIS SDVOSB (47QRCA24DV300)
- OASIS 8A (47QRCA25DA084)
- GSA MAS (GS-00F-342GA)
- FAA eFAST (693KA9-18-A-00108)
- UVA Strategic Support Services (UVA-AGR-SVC-00101)

CONTACTS

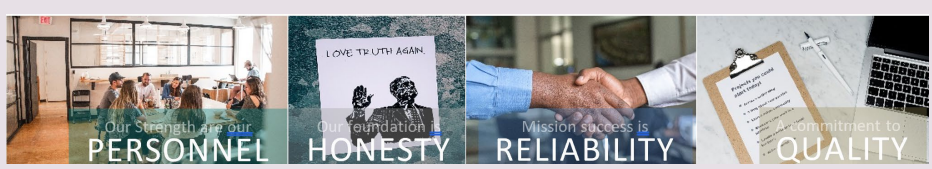
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PRIMCORP MISSION AND VISION

Our Mission: Our mission is to deliver exceptional, affordable, and reliable management consulting services to our clients (both federal and state) that result in long-term, sustainable solutions.

Our Vision: Our vision is to be the recognized performance leader of innovative program lifecycle support services and products across the Government. As a performance leader we will achieve mission excellence with our exceptional team of talented professionals dedicated to providing services that consistently exceed our customer's expectations. Our goal is to provide scalable, expertise for a finite period while passing along the knowledge and essential "know-how" that our customers need to run an efficient program from cradle to grave while reducing the potential programmatic risks from an acquisition/procurement, program management, and logistics perspective.

DIFFERENTIATORS

The difference comes with our attitude towards the customer and our standard of performance. Having been in this business for more than 12 years our skilled professionals are committed to delivering professional excellence through innovative thinking, effective problem-solving and being organizational catalysts.

- ✓ 100% referenceable client base with outstanding past performance.
- ✓ Former government executives with an in-depth understanding of our client's challenges through 130+ years combined Government experience.
- ✓ We take an outcome-based approach to managing and executing our client's key business processes across the entire lifecycle – mitigating risk and optimizing performance.
- ✓ Award winning, ethical
- ✓ Best value, established
- ✓ 93% employee retention rate

MAJOR CLIENTS

- DHS Customs Border Protection
- DHS U.S. Border Patrol
- DHS U.S. Coast Guard
- DoD U.S. Air Force
- DoD Defense Intelligence Agency
- DoD National Intelligence University
- DoT Federal Aviation Administration
- U.S. Department of Health and Human Services
- U.S. Trade and Development Agency
- USDA Forest Service
- U.S. Department of Interior
- U.S. Department of Veterans Affairs
- George Mason University
- Virginia Passenger Rail Authority
- University of Virginia

PAST PERFORMANCE EXAMPLES

	PrimCorp is providing Agency Support for Acquisitions services to the Defense Intelligence Agency (DIA) through nine call orders. Services include a comprehensive collection of program management and acquisition/procurement support services to facilitate the operations and modernization of the agency's business infrastructure, systems, and applications, assets vital to the security of the United States.
	PrimCorp provides the Department of Defense U.S. Air Force Cost Analysis Agency with support to the legacy cost model executing estimates, and developing independent cost estimates for sustainment reviews, data collection, analysis and results, documentation, and post product support.
	PrimCorp is providing the Department of Transportation (DoT), Federal Aviation Administration (FAA), Safety Aviation Directorate (AVS) with Environmental Program Management implementing aviation safety. We also provide support with project management, change management, communication and facilitation.
	PrimCorp has been supporting the U.S. Customs and Border Protection Office of Facilities and Asset Management, Facilities Management and Engineering since 2018 in the areas of project management; business process analysis and development; strategic/business planning; communications; administration, and acquisitions and budget support.
	PrimCorp supports DHS U.S. Border Patrol, Program Management Office Directorate with a wide range of acquisition and contract support in the areas of pre-award acquisition planning, source selection, and contract administration and management (ranging from the preparation of statements of work, acquisition documentation, source selection support, and contracts to the management of multiple acquisition instruments of varying complexity).
	PrimCorp provides the United States Southern Command (USSOUTHCOM) J8 Resources and Analysis Directorate services necessary to perform financial management services and support, Information Technology support, and training within the USSOUTHCOM Enterprise. Specific support includes: General Fund Enterprise Business System (GFEBS); Microsoft software applications; financial data analytics and database development; audit sustainment/Support; and civilian payroll support and analysis.
	PrimCorp supported the Department of Health and Human Services, Program Support Center (PSC) with cradle-to-grave acquisition/procurement support services to facilitate the award and administration of contracts and agreements. We are assisting the PSC staff with Acquisition training both internally and externally.
	PrimCorp supports the Department of Defense (DOD), Headquarters U.S. Air Force (USAF), Training and Readiness Division by conducting analysis of USAF Strategy, Planning, and Programming Process (SP3)/Planning, Programming, Budget and Execution (PPBE)-related issues associated and linked to USAF readiness.
	PrimCorp supports the DOD USAF Air University, Air Force Center for Strategic Deterrence Studies , with support and curriculum development for the Strategic Deterrence and Nuclear Enterprise education courses for the Air War College and Air Command and Staff College. PrimCorp provides knowledge management support and designs, prepares and maintains programs required for the civilian, enlisted and officer education continua.
	PrimCorp supported the Customs Border Protection (CBP), Office of Facilities and Asset Management (OFAM), FM&E, Field Operations Facilities Project Management Office (FOF PMO) under three separate task orders with program and project management for all real property management functions within CBP, in addition to all aspects of financial management and budgeting, logistical support, building management services, construction project management and design, environmental management, and life cycle management of real property.